



Business Developer FT – Excellent learning environment with great opportunities.

Role overview description

(To start: **ASAP**)

For the role at hand, the goal is to provide business advice, research data and expansion strategies/directions for the development of SolvGE's business case in the hydrogen peroxide industry and green energy sector. SolvGE's technology includes the up-cycling of hydrogen peroxide to high energetic levels as well as the aspiration to harness this chemical's energy for societal green energy applications. The role of the **business developer** is to be supported with potential clients talks, on-ground research and out-of-the-box applications for the current technology.

The COMPANY

SolvGE is a company focusing on novel and advanced technology for solving green energy and providing green energy global accessibility at ease. SolvGE recently has invented a patented technology leads to the world's first portable and scalable Hydrogen Peroxide Printer for global accessibility of Hydrogen Peroxide energetic chemical to the customer at ease irrespective of location and time. But it doesn't stop here, with this technology SolvGE aims at tackling the energy market by exploiting the energy within Hydrogen Peroxide in a safe and efficient manner.

- We offer great mentoring programs for our technology with quality and standard.
- We're on the cutting edge of novel technology in the field of green propellants with the sight in the future developments of energy generation through fuel cells and others.
- We believe in friendly/healthy working environment.

The POSITION and TASK at hand

We're looking for a **business developer** with interest in **sustainable and green energy technologies and ambition to expand a growing start-up into a fruitful business that gives back to the society.** The task at hand is to **investigate SolvGE's business case, improve it and refine the current market-fit**, which will allow to improve the business process used by SolvGE for its Hydrogen Peroxide Printer. You will work alongside engineers who will support you in terms of technical specifications. A bit more about what we will expect from your work:

- Relevant work experience in a **business development position role**. (Start-up experience is desired)
- Relevant study experience on a **business MSc/BSc**.
- Additionally you will do a small literature survey lead by SolvGE to get up to speed with the science behind SolvGE's technology.
- Availability to work full-time in The Netherlands.
- You have an entrepreneurial mindset and are focused on sustainable revenue generation.
- You have energy and ability to work in a high-paced environment.
- You can work in an independent way and maintain a positive attitude even after quick adaptations.
- You have experience or desire to learn more about energy systems and high energetic materials.

- You are organized and can exchange information efficiently with co-workers. Additionally, the results of your work shall be reported duly and journalized for later reference.
- If interesting to you, once green-lighted and materials are available, you will have access to in-lab experiments to validate specific client demands at the Aerospace Engineering (TUDelft) facilities.
- Opportunity to work with novel and challenging technology with the goal always in using our engineering abilities to make sustainable technologies for a better world of tomorrow.
- Remote working possibility.
- **Ability to be a team-player**, projects are SolvGE require of different expertise, so being able to communicate horizontally is **required**.
- Duration: indefinite contract based on match with company culture.
- For more information, please contact us as some of the information is under confidentiality agreement.
- **English professional proficiency in reading, writing and speaking is required.**
- **The position is full time (35-40h. / week), to be started as soon as possible.**

The LOCATION

Our offices are located at the Innovation Hub at L&R faculty, TUDelft: 12th floor, Kluyverweg 1, 2629 HS Delft and our workshop will be at the Chemical laboratory of L&R faculty.

WHY SHOULD YOU APPLY?

- Opportunity to work with novel and challenging technology
- Excellent growth in knowledge and advancement opportunities
- Remote working opportunities
- We are a young start-up with high ambitions and a solid business case for our technology in the energy sector, *come help us SOLVe Green Energy!*

HOW TO APPLY?

Please send your application with your CV and Motivation letter at info@solvGE.com