



**Marketing and Sales FT – Excellent learning environment with great opportunities.**

***Role overview description***

(To start: **ASAP**, option to start from min. 4 Months duration internship *with possibility of extension/on-board*)

As a Marketing and Sales specialist in SolvGE, you will play a pivotal role in the development of procedures to keep SolvGE *Open for business*. Your contribution will enable the world to see SolvGE's technology and development and become a key-player in the green energy, high energetic materials and hydrogen peroxide arena. SolvGE's first product, the hydrogen peroxide printer will be the starting point of a marketing campaign to reach out to potential new clients, showcasing advances in the product and acquiring new accounts.

**The COMPANY**

SolvGE is a company focusing on novel and advanced technology for solving green energy and providing green energy global accessibility at ease. SolvGE recently has invented a patented technology leads to the world's first portable and scalable Hydrogen Peroxide Printer for global accessibility of Hydrogen Peroxide energetic chemical to the customer at ease irrespective of location and time. But it doesn't stop here, with this technology SolvGE aims at tackling the energy market by exploiting the energy within Hydrogen Peroxide in a safe and efficient manner.

- We offer great mentoring programs for our technology with quality and standard.
- We're on the cutting edge of novel technology in the field of green propellants with the sight in the future developments of energy generation through fuel cells and others.
- We believe in friendly/healthy working environment.

**The POSITION and TASK at hand**

We're looking for a **marketing and sales specialist** with interest in **sustainable and green energy technologies and ambition to help grow a promising start-up to a cutting-edge technology giant**. The task at hand is to manage and take responsibility for updating SolvGE's information channels to customers, reach out to potential new clients and maintain current client relations. SolvGE's first product, the Hydrogen Peroxide Printer, will be the first starting point for the marketing and sales outreach, slowly ramping to the markets where peroxide will be used. A bit more about what we will expect from your work:

- Relevant studies: you have studies (BSc./MSc.) on relevant topics to marketing and sales.
- 3-5 yr. of relevant work experience in a **marketing and sales position role**. (Startup experience is desired)
- Previous experience in a start-up is highly desired and experience with high energetic materials is a plus.
- Experience or willingness to learn website design (DIVI or others).
- Responsibility to share news and updates from the team, technology and events on social media platforms where SolvGE is active.
- Responsibility to keep an eye for possible events where to showcase SolvGE's technology or business. Possibility to travel to such events.

- Produce sales activity reports and work closely with business developer and managing team.
- Additionally you will do a small literature survey lead by SolvGE to get up to speed with the science behind SolvGE's technology.
- The totality of the work, milestones reached and comparisons shall be reported duly, together with the desired final goal.
- Once green-lighted and materials are available, you will have access to in-lab experiments to validate your results at the Aerospace Engineering (TUDelft) facilities.
- Opportunity to work with novel and challenging technology with the goal always in using our engineering abilities to make sustainable technologies for a better world of tomorrow.
- Remote working possibility.
- **Ability to be a team-player**, projects are SolvGE require of different expertise, so being able to communicate horizontally is **required**.
- Duration: indefinite contract with the possibility to start it with an **internship** of min. 4 months, extendable upon agreement.
- For more information, please contact us as some of the information is under confidentiality agreement.
- **English professional proficiency in reading, writing and speaking is required. Ability to speak other languages such as Dutch, Japanese, French or German are a plus.**
- **The position is full time (35-40h. / week), to be started as soon as possible.**

### The LOCATION

Our offices are located at the Innovation Hub at L&R faculty, TUDelft: 12th floor, Kluyverweg 1, 2629 HS Delft and our workshop will be at the Chemical laboratory of L&R faculty.

### WHY SHOULD YOU APPLY?

- Opportunity to work with novel and challenging technology
- Excellent growth in knowledge and advancement opportunities
- Remote working opportunities
- We are a young start-up with high ambitions and a solid business case for our technology in the energy sector, *come help us SOLVe Green Energy!*

### HOW TO APPLY?

Please send your application with your CV and Motivation letter at [info@solvGE.com](mailto:info@solvGE.com)